

**MSA RFP 9027  
SECTION X  
EXHIBIT X G-2**

CONTRACT RIDER B 2  
MSRP or Contractor's Published Retail Airtime Price List



## DIGITAL CHOICE 5-STATE CALLING PLANS

Available for CalTrans Districts: 2, 3, 4, 5, 6, 10

Calling Plans	Monthly Access	Discount 15%	Net Monthly Access	Included Minutes	Post Package Rate/Min.	Promotional Overlays	Home Calling Area	LD & Roamer Toll Rate/Min. <sup>5</sup>	Roaming Rate/Min. <sup>6</sup>	Get Started <sup>7</sup>
<b>Digital Choice 20</b>	\$19.99	\$3.00	\$16.99	20	\$0.49	None	5 State <sup>4</sup>	\$0.15	\$0.60	No
<b>Digital Choice 120</b>	\$29.99	\$4.50	\$25.49	120	\$0.35	250 MTM <sup>1</sup> & [250 N&WE <sup>2</sup> or Free LD] <sup>3</sup>	5 State <sup>4</sup>	\$0.15	\$0.60	No
<b>Digital Choice 250</b>	\$34.99	\$5.25	\$29.74	250	\$0.35	1000 MTM <sup>1</sup> & [1000 N&WE <sup>2</sup> or Free LD] <sup>3</sup>	5 State <sup>4</sup>	\$0.15	\$0.60	Yes
<b>Digital Choice 450</b>	\$49.99	\$7.50	\$42.49	450	\$0.30	2000 MTM <sup>1</sup> & [1000 N&WE <sup>2</sup> or Free LD] <sup>3</sup>	5 State <sup>4</sup>	\$0.15	\$0.60	Yes
<b>Digital Choice 750</b>	\$74.99	\$11.25	\$63.74	750	\$0.25	2000 MTM <sup>1</sup> & [1000 N&WE <sup>2</sup> or Free LD] <sup>3</sup>	5 State <sup>4</sup>	\$0.15	\$0.60	Yes
<b>Digital Choice 1100</b>	\$99.99	\$15.00	\$84.99	1,100	\$0.25	2000 MTM <sup>1</sup> & [1000 N&WE <sup>2</sup> or Free LD] <sup>3</sup>	5 State <sup>4</sup>	\$0.15	\$0.60	Yes
<b>Digital Choice 1700</b>	\$149.99	\$22.50	\$127.49	1,700	\$0.20	2000 MTM <sup>1</sup> & [1000 N&WE <sup>2</sup> or Free LD] <sup>3</sup>	5 State <sup>4</sup>	\$0.15	\$0.60	Yes
<b>Digital Choice 3000</b>	\$224.99	\$33.75	\$191.24	3,000	\$0.20	2000 MTM <sup>1</sup> & [1000 N&WE <sup>2</sup> or Free LD] <sup>3</sup>	5 State <sup>4</sup>	\$0.15	\$0.60	Yes

### Choice Plans:

<sup>1</sup>Mobile-to-Mobile minutes apply in local calling area only

<sup>2</sup>Nights & Weekend minutes apply in 5-State Home Calling Area;

<sup>3</sup>Digital Choice 120 and above may receive additional N&WE and included LD for a \$10 monthly feature charge

<sup>4</sup>5-State Home Calling Area includes California, Hawaii, Nevada, New Mexico, Arizona and St. George, Utah

<sup>5</sup>LD carrier must be Verizon to receive \$.15 minute rate

<sup>6</sup>\$.60 Roaming Airtime rate applies to calls placed outside of the 5-State Home Calling for Digital Choice and outside the Local Calling Area for the Analog 20 Plan

<sup>7</sup>Get Started - \$10 off Monthly Access for first 3 months of service

\* Verizon-approved Dual or Tri-mode equipment

\*Service Establishment Fee is waived

\*1 year Service Agreement required

\*\$150 Early Termination Fee applies

\* Included Features: Analog - Call Waiting, Call Forwarding, Conference Calling; Digital - same as Analog, Caller ID, Basic Voice Mail, Text Messaging

\*See attached Terms and Conditions for details

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**DIGITAL CHOICE 5-STATE CALLING PLANS**

Available for CalTrans Districts: 7, 8, 9, 11, 12

Calling Plans	Monthly Access	Discount 15%	Net Monthly Access	Included Minutes	Post Package Rate/Min.	Promotional Overlays	Home Calling Area	LD & Roamer Toll Rate/Min. <sup>5</sup>	Roaming Rate/Min. <sup>6</sup>	Get Started <sup>7</sup>
<b>Digital Choice 20</b>	\$19.99	\$3.00	\$16.99	20	\$0.49	250 Weekend Minutes <sup>2</sup>	5 State <sup>4</sup>	\$0.10	\$0.60	No
<b>Digital Choice 120</b>	\$29.99	\$4.50	\$25.49	120	\$0.45	250 MTM <sup>1</sup> & 250 WE <sup>2</sup> minutes	5 State <sup>4</sup>	\$0.10	\$0.60	No
<b>Digital Choice 200</b>	\$34.99	\$5.25	\$29.74	200	\$0.40	1000 MTM <sup>1</sup> & 500 N&WE <sup>2</sup> or 1000 MTM <sup>1</sup> & 125 Select Number Calling/month <sup>3</sup>	5 State <sup>4</sup>	\$0.10	\$0.60	Yes
<b>Digital Choice 450</b>	\$49.99	\$10.00	\$39.99	450	\$0.30	1000 MTM <sup>1</sup> & 500 N&WE <sup>2</sup> or 1000 MTM <sup>1</sup> & 125 Select Number Calling/month <sup>3</sup>	5 State <sup>4</sup>	\$0.10	\$0.60	Yes
<b>Digital Choice 750</b>	\$74.99	\$11.25	\$63.74	750	\$0.25	1000 MTM <sup>1</sup> & 500 N&WE <sup>2</sup> or 1000 MTM <sup>1</sup> & 125 Select Number Calling/month <sup>3</sup>	5 State <sup>4</sup>	\$0.10	\$0.60	Yes
<b>Digital Choice 1100</b>	\$99.99	\$15.00	\$84.99	1,100	\$0.25	1000 MTM <sup>1</sup> & 500 N&WE <sup>2</sup> or 1000 MTM <sup>1</sup> & 125 Select Number Calling/month <sup>3</sup>	5 State <sup>4</sup>	\$0.10	\$0.60	Yes
<b>Digital Choice 1700</b>	\$149.99	\$22.50	\$127.49	1,700	\$0.20	1000 MTM <sup>1</sup> & 500 N&WE <sup>2</sup> or 1000 MTM <sup>1</sup> & 125 Select Number Calling/month <sup>3</sup>	5 State <sup>4</sup>	\$0.10	\$0.60	Yes
<b>Digital Choice 3000</b>	\$224.99	\$33.75	\$191.24	3,000	\$0.20	1000 MTM <sup>1</sup> & 500 N&WE <sup>2</sup> or 1000 MTM <sup>1</sup> & 125 Select Number Calling/month <sup>3</sup>	5 State <sup>4</sup>	\$0.10	\$0.60	Yes

**Choice Plans:**

- <sup>1</sup> Mobile-to-Mobile minutes apply in local calling area only  
<sup>2</sup> Nights & Weekend minutes apply in 5-State Home Calling Area;  
<sup>3</sup> Verizon Wireless will provide up to a maximum of 125 minutes of local Select Number calling to one land-line or mobile phone number per billing cycle to all eligible customers.  
<sup>4</sup> 5 State Home Calling Area includes California, Hawaii, Nevada, New Mexico, Arizona and St. George, Utah  
<sup>5</sup> LD carrier must be Verizon to receive \$.10 minute rate  
<sup>6</sup> \$.60 Roaming Airtime rate applies to calls placed outside of the 5-State Home Calling for Digital Choice  
<sup>7</sup> Get Started - \$10 off Monthly Access for first 3 months of service on Digital 200 or above  
 \* Verizon-approved Dual or Tri-mode equipment  
 \* Service Establishment Fee is waived  
 \* 1 year Service Agreement required  
 \* \$150 Early Termination Fee applies  
 \* Included Features: Digital - Call Waiting, Call Forwarding, Conference Calling, Caller ID, Basic Voice Mail  
 \* See attached Terms and Conditions for details

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**SINGLERATE CALLING PLANS**

Available for CalTrans Districts: 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12

Calling Plans	Monthly Access	Discount 15%	Net Monthly Access	Included Minutes	Post Package Rate/Min.	Home Calling Area	LD & Roamer Toll Rate/Min. <sup>1</sup>	Roaming Rate/Min.
<b>SingleRate 150</b>	\$35.00	\$5.25	\$29.75	150	\$0.40	50 States	Included	Included
<b>SingleRate 400</b>	\$55.00	\$8.25	\$46.75	400	\$0.35	50 States	Included	Included
<b>SingleRate 600</b>	\$75.00	\$11.25	\$63.75	600	\$0.35	50 States	Included	Included
<b>SingleRate 900</b>	\$100.00	\$15.00	\$85.00	900	\$0.25	50 States	Included	Included
<b>SingleRate 1500</b>	\$150.00	\$22.50	\$127.50	1,500	\$0.25	50 States	Included	Included
<b>SingleRate 2000</b>	\$200.00	\$30.00	\$170.00	2,000	\$0.25	50 States	Included	Included

**SingleRate Plans:**

<sup>1</sup>LD carrier must be Verizon  
 \* Verizon-approved Tri-mode equipment  
 \*Service Establishment Fee is waived  
 \*1 year Service Agreement required  
 \*\$150 Early Termination Fee applies  
 \* Included Features: Digital - Call Waiting, Call Forwarding, Conference Calling, Caller ID, Basic Voice Mail  
 \*See attached Terms and Conditions for details

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**Flat Rate Calling Plan**

Available for CalTrans Districts: 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12

Calling Plans	Monthly Access	Discount	Net Monthly Access	Included Minutes	Post Package Rate/Min.	Home Calling Area	LD & Roamer Toll Rate/Min. <sup>1</sup>	Roaming Rate/Min.
Flat Rate	\$9.99	\$0.00	\$9.99	0	\$0.15	Local Footprint	\$0.15	\$0.60

**Flat Rate Calling Plans**

<sup>1</sup> LD carrier must be Verizon *Service Establishment Fee is waived *1 year Service Agreement required *\$150 Early Termination Fee applies * Included Features: Digital - Call Waiting, Call Forwarding, Conference Calling, Caller ID, Basic Voice Mail * No Discounts apply
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**NATIONAL ACCOUNTS  
CUSTOMER SERVICE (NACSW)-West  
Folsom, CA  
(800) 290-2890  
7:00am - 6:00pm PT**

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**Customer Name: State of California**

**CUSTOMER SERVICE CONTACTS**

<b>Position:</b>	<b>Contact:</b>	<b>Phone / Mobile</b>	<b>Email</b>
<b>Orders &amp; all miscellaneous requests ,troubleshooting</b>	<b>All</b>	800-290-2890	<b>VZWNACSW@VerizonWireless.com</b>
<b>Consultant</b> 1 <sup>st</sup> level escalation	<b>Laurie Metzker</b>	916-357-3635	Laurie.Metzker@VerizonWireless.com
<b>Coordinator:</b> Billing issues, STARS, Order processing, service activation, order confirmation to SPOC	<b>Elizabeth Tran</b>	916-357-3651	Elizabeth.Tran1@VerizonWireless.com
<b>Team Lead Coordinator:</b> Billing issues, STARS, Order processing, service activation, order confirmation to SPOC	<b>Ryan Manning</b>	916-357-3638	Ryan.Manning@VerizonWireless.com
<b>Supervisor</b> (3 <sup>rd</sup> level escalation)	<b>Tawny Weir</b>	916-357-3634	Tawny.Weir@VerizonWireless.com
<b>Manager</b> (4 <sup>th</sup> level escalation)	<b>Rachel Snrinkle-Strong</b>	Office 916-357-4126 Cell 916-202-1141	Rachel.Sprinkle-Strong @VerizonWireless.com
<b>Director, NACS – West</b>	<b>Jeff Ridge</b>	Office 916-357-3600 Cell 916-205-5333	Jeff.Ridge@VerizonWireless.com

**SALES / ACCOUNT MANAGEMENT CONTACTS**



<b>Position:</b>	<b>Contact:</b>	<b>Phone / Mobile</b>	<b>EMail</b>
<b>National Account Manager</b>	<b>Barry Beasley</b>	Phone: 925-279-6195 Cell: 925-519-8700	Barry.Beasley@VerizonWireless.com

<b>Major Account Manager Sacramento Area</b>	<b>Diana Roberts</b>	916-206-6000	Diana.Roberts@VerizonWireless.com
<b>Major Account Manager Bay Area</b>	<b>Tim Hussey</b>	510-410-2002	Tim.Hussey@VerizonWireless.com
<b>Major Account Manager Los Angles &amp; San Diego</b>	<b>Bernadette Zordani</b>	949-533-3999	Bernadette.Zordani@VerizonWireless.com
<b>Account Executive Fresno/Merced</b>	<b>Denece Alisio</b>	559-246-1000	Denece.Alisio@VerizonWireless.com
<b>Account Executive San Luis/Santa Barbara</b>	<b>Carrie Sims</b>	805-549-6230	Carrie.Sims@VerizonWireless.com
<b>Account Executive Bakersfield</b>	<b>Patricia Nash</b>	661-805-8500	Patricia.Nash@VerizonWireless.com




## State of California CONTACTS

<b>State Agency</b>	<b>Position:</b>	<b>Contact</b>	<b>Phone Number</b>	<b>Email</b>
<b>DGS Procurement Div. Tech. Acquisitions</b>	<b>Contract Administrator</b>	<b>Ila Parisek</b>	916-375-4332	Ila.Parisek@dgs.ca.gov

## VERIZON ANALOG PHONES




<b>Motorola Startac 3000</b> 	<b>Motorola 2950 Attache</b> 	<b>Motorola 2950 Fixed</b> (no photo available)
<b>INCLUDES:</b>	<b>INCLUDES:</b>	<b>INCLUDES:</b>
Standard Main NiMH Battery - 60 Minutes of Talk Time or 14 Hours Standby	3-Watt 800 MHZ Analog NAMPS phone	3-Watt 800 MHZ Analog NAMPS phone
A/C Wall Charger	Durable Carry Case	
Belt Clip Holster	Lead-Acid Battery w/ 70 mins talktime and 20 hrs of Standby time	
<b>FEATURES:</b>	<b>FEATURES:</b>	<b>FEATURES:</b>
Ergonomic Design Weighing in at 3.8 oz.	3 watts of power	3 watts of power
10 Character Color Display	102 Name and Number phone book	102 Name and Number phone book
Constant Battery Display	Automatic Hands-free	Automatic Hands-free
20 Numeric Memory Locations	Fold-Down Antenna	Auto Answer
Turbo Dial Feature	Auto Answer	Multiple Ringers
Data Capable	Multiple Ringers	Super Speed Dialing
Built-in Headset Jack	Super Speed Dialing	Last Number Recall - up to 10 numbers
	Last Number Recall - up to 10 numbers	Data Capable (with optional accessories)
	Data Capable (with optional accessories)	
<b>OPTIONAL ACCESSORIES:</b>	<b>OPTIONAL ACCESSORIES:</b>	<b>OPTIONAL ACCESSORIES:</b>
Earphone Microphone Headset	Magnetic Mount Antenna	
Full Range of Batteries		
Charging Cigarette Lighter Adapter		
Leather Carrying Case		
Smart E P™ Rapid Desktop Charger		
Hands-Free Kit/3 Watt Vehicle System		

## VERIZON DIGITAL PHONES

<b>Audiovox CDM4000</b> (dual-mode) 	<b>Audiovox CDM9000</b> (tri-mode) 	<b>Motorola V-8160</b> (dual-mode) 
<b>INCLUDES:</b>	<b>INCLUDES:</b>	<b>INCLUDES:</b>
Slim Lithium Ion Battery with 190 Minutes of Talk time or 170 Hours of Standby time ( <i>digital mode only</i> )	Slim Lithium Ion Battery with 180 Minutes of Talk time or 170 Hours of Standby time ( <i>digital mode only</i> ), 65 Minutes of Talk time or 12 Hours Standby time	Slim Lithium Ion Battery – 2.5 hours of Talk time or 180 Hours Standby time ( <i>digital mode only</i> )
Rapid AC Adapter with Desktop Stand	Rapid AC Adapter with Desktop Stand	Belt Clip Holster
		AC Travel Charger
<b>FEATURES:</b>	<b>FEATURES:</b>	<b>FEATURES:</b>
Dual-Mode: CDMA Digital/Analog Phone	Tri-Mode Technology	Ultra Compact Design- weighing in at 3.0 oz!
Very Lightweight - 4.5 oz.	Very Lightweight - 4.8 oz.	Mini-Web Browser in Digital mode
99-number Alphanumeric Memory	Web Browser – Digital mode only	Electro-luminescent graphic LCD Display
4 Line Graphical Display	Voice Activated Dialing	Caller I.D. Capable
Caller I.D. Capable	Single Multi-function access key	Data Capable
Text Messaging Paging Capability	99-dual number Alphanumeric Memory	9 Ringer tones w/VibraCall Alert
Enhanced Voice Privacy in Digital Mode	Caller I.D. with Name Display Capable	99-number Alphanumeric Memory
Animated Text Message and Voice Mail Notification	Text Messaging Paging Capability	Palm-Sized/Folding Design
User selectable melody alert tones	Last 10 number incoming/outgoing call storage	Text Message/Voice Message Notification
	Animated Text Message and Voice Mail Notification	Real-time Clock
	11 melody ringer/ 15 alert tone selections	Intuitive Menu Navigation
		Built in Universal Headset Jack Dual-Mode Technology
<b>OPTIONAL ACCESSORIES:</b>	<b>OPTIONAL ACCESSORIES:</b>	<b>OPTIONAL ACCESSORIES:</b>
Cigarette Lighter Charger	Cigarette Lighter Charger	Slim and Extra Capacity Batteries
Hands-Free Car Kit	Leather Carrying Case	Earphone Microphone Headset
Leather Carrying Case	Extended Lithium Ion Battery	Cigarette Lighter Charger
Extended Lithium Ion Battery	Universal Headset	Hands-Free Car Kit
	Hands-Free Car Kit	Dual Slot Desktop Charger



## VERIZON DIGITAL PHONES

<b>Motorola StarTac 7868</b> (tri-mode) 	<b>Qualcomm QCP 860</b> (dual-mode) 	<b>Qualcomm GSP 1600</b> (Globalstar) <b>SATELLITE</b> 
<b>INCLUDES:</b>	<b>INCLUDES:</b>	<b>INCLUDES:</b>
Extended Lithium Ion Battery – 3 Hours of Talk time or 180 Hours Standby time ( <i>digital mode only</i> ) AC Rapid Charger	Internal Lithium Ion Battery - 2.5 Hours Talk time or 3 days Standby time ( <i>digital mode only</i> ), 40 mins. Talk time or 8 Hours Standby time ( <i>analog mode only</i> ).	Polymer Lithium Ion Battery - 3.5 Hours Talk time or 9 Hours Standby time ( <i>Globalstar digital mode</i> ), 4.5 Hours Talk time or 72 Hours Standby time ( <i>AirTouch digital mode</i> ).
Belt Clip Holster	AC Adapter	AC Adapter ( <i>US Standard</i> )
<b>FEATURES:</b>	<b>FEATURES:</b>	<b>FEATURES:</b>
Ergonomic Design Weighing in at 4.5 oz	Internet Capable/Ready	Automatic Mode Select
Tri-Mode Technology	Dual-Mode: Digital /Analog Phone in non-digital areas	Tri-Mode: Globalstar Digital, AirTouch Digital /Analog Phone in non-digital areas
Internet Ready in Digital mode	Caller I.D. Capable with Phone Book Look Up	Caller I.D. Capable with Phone Book Look Up
Caller I.D. Capable	Text Messaging Paging Capability	Text Messaging Paging Capability
Data Capable	Internal Phone Book w/99-number Alphanumeric Memory	Internal Phone Book w/99-number Alphanumeric Memory
Large, electro luminescent LCD with blue backlight w/ 4 text lines	Enhanced Voice Privacy in Digital Mode	Enhanced Voice Privacy in CDMA Digital Mode
Smart button operation	Large, Easy-To Read 5 Line Display	Large, Easy-to-Read 4 Line/48 Character Display
Multi-lingual menu operation	On Digital -Screen Time/Date Display, Battery and Signal Strength Indicators	On Digital -Screen Time/Date Display, Battery and Signal Strength Indicators
Text Messaging Paging Capability	Smart Keys Menu System	Smart Keys Menu System
9 Ringer tones w/Vibrating Option	10 Different Ringer Options	8 Different Ringer Options
99-number Alphanumeric Memory		
Built in Headset Jack		
<b>OPTIONAL ACCESSORIES:</b>	<b>OPTIONAL ACCESSORIES:</b>	<b>OPTIONAL ACCESSORIES:</b>
Full Range of Batteries	Slim External Lithium Ion Battery - 6 hrs talk/10 days standby*	Universal Travel Charger
Earphone Microphone Headset	Extended External Lithium Ion Battery - 10 hrs talk/17 days standby*	Leather Case
Rapid Cigarette Lighter Charger	Leather Case w/ Belt Clip	Cigarette Lighter Adapter
Hands-Free Car Kit	Dual Slot Desktop Rapid Charger	Hands free car kit

**MSA RFP 9027  
SECTION X  
EXHIBIT X G-1**

CONTRACT RIDER B 1  
MSRP or Contractor's Published Retail Price List

**Verizon Wireless Equipment Pricing**  
Equipment Pricing Available for CalTrans Districts: 2,3,4,5,6,7,8,9,10,11,12

<b>Analog Phones- Motorola</b>				
<b>Phones</b>	<b>OEM Part #</b>	<b>Retail Price</b>	<b>Discount or Rate Factor</b>	<b>Net Price</b>
<b>Motorola StarTac 3000 - Black</b>	80918WNB EA	\$ 189.99	\$ 150.00	\$ 39.99
<i>Standard Package Configuration: Std NiMH Main Battery, Mid-rate AC Travel Charger, Holster</i>				
<b>Batteries</b>	<b>OEM Part #</b>			
NiMH Std Main (60 mins. Talk time/14 hrs. Standby) Charcoal Gray	SNN4905	\$ 29.99	0.8	\$ 23.99
Lilon Slim Main (60 mins. Talk time/14 hrs. Standby) Charcoal Gray	SNN4810	\$ 69.99	0.8	\$ 55.99
Lilon Ext Main (110 mins. Talk time/22 hrs. Standby) Charcoal Gray	SNN4815	\$ 79.99	0.8	\$ 63.99
Lilon Slim Aux (110 mins. Talk time/22 hrs. Standby) Charcoal Gray *	SNN4820	\$ 99.99	0.8	\$ 79.99
NiMH Std Main (60 mins. Talk time/14 hrs. Standby) Black	SNN4904	\$ 29.99	0.8	\$ 23.99
Lilon Slim Main (60 mins. Talk time/14 hrs. Standby) Black	SNN5051	\$ 69.99	0.8	\$ 55.99
Lilon Ext Main (110 mins. Talk time/22 hrs. Standby) Black	SNN4814	\$ 79.99	0.8	\$ 63.99
Lilon Slim Aux (110 mins. Talk time/22 hrs. Standby) Black *	SNN4819	\$ 99.99	0.8	\$ 79.99
<b>Chargers/Cig Adapters</b>				
Cigarette Lighter Charger (Ultra Saver)	SYN4241	\$ 34.99	0.8	\$ 27.99
Desktop Charger (base unit only)	SPN4279	\$ 79.99	0.8	\$ 63.99
Power Supply (for desktop base unit or directly into phone)	SPN4604	\$ 59.99	0.8	\$ 47.99
<b>Cases</b>				
Leather case - pouch	SYN4898	\$ 24.99	0.8	\$ 19.99
Body Glove Black	FLMSTA-BBP	\$ 24.99	0.8	\$ 19.99
Holster	SHN5799	\$ 19.99	0.8	\$ 15.99
<b>Car Kits (installation labor is NOT included)</b>				
Hands Free 3 Watt Booster Kit (prices include antenna and mount - to delivered at time of installation)	S5781	\$ 529.99	0.8	\$ 423.99
<b>Headset</b>				
Headset	SYN4937	\$ 24.99	0.8	\$ 19.99
<b>Data</b>				
Direct Connect Cable	APEX W991787	\$ 69.99		

**MOTO ATTACHE CARRY PHN/MOTO 19476** **\$ 229.99 \$ 100.00 \$ 129.99**  
*DMS / ALPHA / 104 MEM / LEAD ACID BATTY / OVERNIGHT CHARGER  
 70 MIN TALK TIME / 20 HRS STANDBY WITH STD. PACKAGE CONFIGURATION*

**MOTO KS-2950/MOTO 19483** **\$ 249.99 \$ 100.00 \$ 149.99**  
*Fixed Mobile - Price includes antenna and mount*

Antennas and Misc. Parts					
Description	Comments	VSN #	Retail Price	Discount or Rate Factor	Net Price
AC 7300	Antenna Co. K-3 Antenna w/tnc	7300	\$ 19.99	0.8	\$ 15.99
AC 7305	Antenna Co. K-3 Antenna w/mini UHF	7305	\$ 19.99	0.8	\$ 15.99
AC 7305QR	Antenna Co. K-3 Antenna Quarter Wave	7305QR	\$ 19.99	0.8	\$ 15.99
AC 7305-S	Antenna Co. K-3 Ant Enclosed Coil w/mini UHI	7305S	\$ 24.99	0.8	\$ 19.99
AC 7300-S	Antenna Co. K-3 Ant Enclosed Coil w/tnc	7300S	\$ 24.99	0.8	\$ 19.99
AC 7300QR	Antenna Co. K-3 Quarter Wave (Digital)	7300QR	\$ 19.99	0.8	\$ 15.99
AC FM70 MNT	Flexible Mount 7"	FM70	\$ 16.99	0.8	\$ 13.59
AC FM90 MNT	Flexible Mount 9"	FM90	\$ 16.99	0.8	\$ 13.59
AC FM110 MNT	Flexible Mount 11"	FM110	\$ 16.99	0.8	\$ 13.59
AC FM130 MNT	Flexible Mount 13"	FM130	\$ 16.99	0.8	\$ 13.59
AC FM150 MNT	Flexible Mount 15"	FM150	\$ 16.99	0.8	\$ 13.59
AC 2" EXT MNT	Antenna Co. 2" Ext Swivel Mnt	2EXT	\$ 3.99	0.8	\$ 3.19
AC 6" MNT	Antenna Co. 6" Swivel Mnt	6MNT	\$ 12.99	0.8	\$ 10.39
UNI PHN HLDR	Universal Phone Holder	UNIVERSAL HO	\$ 19.99	0.8	\$ 15.99
VCR BATTERY	Replacement battery for Attache Phones	SNN4139	\$ 39.99	0.8	\$ 31.99
UNIV PLANTRONICS	Universal Headset of 2.5mm Jacks	AM145	\$ 39.99	0.8	\$ 31.99
18687VW	Universal Headset (boom mic)		\$ 19.99	0.8	\$ 15.99
PLAN120VW	Universal Headset - Plantronics 120		\$ 27.99	0.8	\$ 22.39
PLAN175VW	Universal Heasset - Plantronics 175		\$ 39.99	0.8	\$ 31.99

## MSA RFP 9027

## SECTION X

## EXHIBIT X G-1

## CONTRACT RIDER B 1

MSRP or Contractor's Published Retail Price List

## Verizon Wireless Equipment Pricing

Equipment Pricing Available for CalTrans Districts: 2,3,4,5,6,7,8,9,10,11,12

## Digital Phones- Audiovox

Phones	Retail Price	Discount or Rate Factor	Net Price
<b>Audiovox CDM4000</b>	\$ 189.99	\$ 150.00	\$ 39.99

*Standard Package Configuration: Std. Slim LiIon Battery, Rapid AC Charger, Desktop Stand*

Batteries (digital mode)	OEM Part #			
Slim Li Ion Battery (190 mins. Talk time /170hrs. Standby)	BTR-4000	\$ 79.99	0.8	\$ 63.99
Extended Li Ion Battery (380 mins. Talk time /340hrs. Standby)	BTE-4000	\$ 99.99	0.8	\$ 79.99

Chargers/Cig Adapters				
Cigarette Lighter Adapter	CLP-4000	\$ 29.99	0.8	\$ 23.99
Desktop Stand (single slot)	DTH-4000	\$ 29.99	0.8	\$ 23.99
Rapid AC Charger	CNR-4000	\$ 39.99	0.8	\$ 31.99

Cases				
Leather case	LB-4000	\$ 24.99	0.8	\$ 19.99
Body Glove Blue	RPA400 - LBP	\$ 24.99	0.8	\$ 19.99
Body Glove Black	RPA400 - BBP	\$ 24.99	0.8	\$ 19.99

Faceplates				
Pale Blue	PCP4000PB	\$ 19.99	0.8	\$ 15.99
Dark Blue	PCP4000DB	\$ 19.99	0.8	\$ 15.99
Plum	PCP4000PL	\$ 19.99	0.8	\$ 15.99
Chameleon	PCP4000G	\$ 19.99	0.8	\$ 15.99
Deep Red	PCP4000DR	\$ 19.99	0.8	\$ 15.99

Car Kits (installation is NOT included)				
Hands Free Kit	AHF-4000	\$ 229.99	0.8	\$ 183.99
(price includes antenna and mount - to delivered at time of installation)				

Headset				
Hands-Free Adapter - Retail Packaging		\$ 14.99	0.8	\$ 11.99
Hands-Free Adapter - Bulk Packaging	EM425	\$ 19.99	0.8	\$ 15.99

Data				
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Phones	Retail Price	Discount or Rate Factor	Net Price
<b>Audiovox CDM 9000 (tri-mode)</b>	\$ 249.99	\$ 150.00	\$ 99.99

*Standard Package Configuration: Std. Slim LiIon Battery, Rapid AC Charger, Desktop Stand*

Batteries (digital mode)	OEM Part #			
Slim Li Ion Battery (190 mins. Talk time /170hrs. Standby)	BTR-4000	\$ 79.99	0.8	\$ 63.99
Extended Li Ion Battery (380 mins. Talk time /340hrs. Standby)	BTE-4000	\$ 99.99	0.8	\$ 79.99

Chargers/Cig Adapters				
Cigarette Lighter Adapter	CLP-4000	\$ 29.99	0.8	\$ 23.99
Desktop Stand (single slot)	DTH-4000	\$ 29.99	0.8	\$ 23.99
Rapid AC Charger	CNR-4000	\$ 39.99	0.8	\$ 31.99

Cases				
Leather case	LB-4000	\$ 24.99	0.8	\$ 19.99
Body Glove Blue	RPA400 - LBP	\$ 24.99	0.8	\$ 19.99
Body Glove Black	RPA400 - BBP	\$ 24.99	0.8	\$ 19.99

Car Kits (installation is NOT included)				
Hands-Free Car Kit	AHF9000	\$ 229.00	0.8	\$ 183.20
(price includes antenna and mount - to delivered at time of installation)				

Headset				
Hands-Free Adapter - Retail Packaging		\$ 19.99	0.8	\$ 15.99

Data				
Configuration Kit		\$ 59.99	0.8	\$ 47.99

**MSA RFP 9027  
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CONTRACT RIDER B 1  
MSRP or Contractor's Published Retail Price List

**Verizon Wireless Equipment Pricing**  
Equipment Pricing Available for CalTrans Districts: 2,3,4,5,6,7,8,9,10,11,12

**Digital Phones- Qualcomm**

Phones	Retail Price	Discount or Rate Factor	Net Price
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<b>Qualcomm QCP860</b>	\$ 199.99	\$ 150.00	\$ 49.99
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Standard Package Configuration: Phone with Built-In Internal Li Ion Battery, Rapid Travel Charger

The Internal Battery provides 2.5 hrs talktime and 3 days stand-by time

Batteries (digital mode)	OEM Part #
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Slim LiIon External Battery (6 hrs. Talk time /10 days Standby)*	TXBAT032	\$ 79.99	0.8	\$ 63.99
XT LiIon External Battery (10 hrs Talk time / 17 days Standby)*	TXBAT033	\$ 99.99	0.8	\$ 79.99

\* includes internal battery time

Chargers/Cig Adapters
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Cigarette Lighter Charger	TXCLA031	\$ 29.99	0.8	\$ 23.99
Rapid Travel Charger	TXTVL031	\$ 39.99	0.8	\$ 31.99
Desktop Charger (dual slot)	TXDTC032	\$ 59.99	0.8	\$ 47.99
AC Adapter	TXACA031	\$ 29.99	0.8	\$ 23.99

Cases
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Leather case w/Belt clip	TXLCC032	\$ 24.99	0.8	\$ 19.99
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Car Kits (installation is NOT included)
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Hands-Free Car Kit *	TXCKT031-1	\$ 229.99	0.8	\$ 183.99
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\* w/Voice Recognition

(price includes antenna and mount - to delivered at time of installation)

Headset
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Headset Kit	HFQK860	\$ 79.99	0.8	\$ 63.99
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Data
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Data on the Go Modem		\$ 229.00	0.8	\$ 183.20
Data on the Go Cable	TXPCM03211	\$ 59.99	0.8	\$ 47.99
Data Serial Cable	TXDTA031	\$ 24.99	0.8	\$ 19.99
Configuration Kit	ADATAKIT-860	\$ 29.99	0.8	\$ 23.99
Connectivity Kit (Palm V)	TXDTA03H-1	\$ 99.99	0.8	\$ 79.99

**Satellite Phones- Qualcomm**

Phones	Retail Price	Discount or Rate Factor	Net Price
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<b>Qualcomm GSP 1600</b>	\$ 1,049.99	\$ 150.00	\$ 899.99
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Standard Package Configuration:

Polymer Lithium Ion Battery - 3.5 hrs. talk time or 9 hours days standby time (Globalstar digital mode),  
4.5 hrs. talk time or 72 hrs. standby time (AirTouch digital mode), AC Adapter (US Standard)

The \$150 Instant Activation Rebate only applies to sales of this product that are on a one-year service agreement on AirTouch CDMA Service

The following accessories are available through the Wireless Stockroom Only 1-800-247-6544

Hands-free Car kit	Battery (Polymer Lithium Ion)
Universal Travel Charger	Leather Case
AC Wall Charger	Cigarette Lighter Adapter

The following accessories are available at Retail Locations that carry the GSP1600 product

Battery (Polymer Lithium Ion)	\$ 79.99	0.8	\$ 63.99
Leather Case	\$ 24.99	0.8	\$ 19.99
Cigarette Lighter Adapter	\$ 29.99	0.8	\$ 23.99

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CONTRACT RIDER B 1  
MSRP or Contractor's Published Retail Price List

**Verizon Wireless Equipment Pricing**  
Equipment Pricing Available for CalTrans Districts: 2,3,4,5,6,7,8,9,10,11,12

Digital Phones- Motorola				
Phones		Retail Price	Discount or Rate Factor	Net Price
Motorola V-8160 (dual mode)		\$ 549.99	\$ 150.00	\$ 399.99
Standard Package Configuration: Slim LiIon Battery, AC Travel Charger, Belt Clip Holster				
Batteries (digital mode)		OEM Part #		
LiIon XT Main (240 min. Talktime/ 200 hrs. Standby)		VSNN5451B	\$ 99.99	0.8 \$ 79.99
LiIon Slim Main (150 min. Talk time / 125 hrs. Standby)		VSNN5435B	\$ 79.99	0.8 \$ 63.99
Chargers/Cig Adapters				
Cigarette Lighter Charger (Ultra Saver)		SYN4241	\$ 34.99	0.8 \$ 27.99
Travel Charger/Power Adapter		SPN4604	\$ 59.99	0.8 \$ 47.99
Cases				
Leather Pouch Case - OEM		98163	\$ 24.99	0.8 \$ 19.99
Belt Clip/Holster		98164	\$ 14.99	0.8 \$ 11.99
Car Kits (installation is NOT included)				
Hands Free Car Kit (price includes antenna and mount - to delivered at time of installation)		S8299	\$ 229.99	0.8 \$ 183.99
Headsets				
Headset - Earbud		EM425	\$ 14.99	0.8 \$ 11.99
Data				

Phones		Retail Price	Discount or Rate Factor	Net Price
Motorola StarTac 7868 (tri-mode)		\$ 349.99	\$ 150.00	\$ 199.99
Standard Package Configuration: XT LiIon Main Battery, Rapid Charger, Belt Clip Holster				
Batteries (digital mode)		OEM Part #		
NiMH Std. Main (90 min. Talktime/ 28 hrs. Standby)		SNN4904	\$ 29.99	0.8 \$ 23.99
LiIon XT Main (190 min. Talktime/ 188 hrs. Standby)		SNN4814	\$ 79.99	0.8 \$ 63.99
LiIon Slim Main (106 min. Talk time / 110 hrs. Standby)		SNN5051	\$ 69.99	0.8 \$ 55.99
Chargers/Cig Adapters				
Cigarette Lighter Charger (Ultra Saver)		SYN4241	\$ 34.99	0.8 \$ 27.99
Power Supply (for desktop base unit or directly into phone)		SPN4604	\$ 59.99	0.8 \$ 47.99
Desktop Charger Base Unit		SPN4279	\$ 79.99	0.8 \$ 63.99
Cases				
Leather Pouch Case - OEM		SYN4898	\$ 24.99	0.8 \$ 19.99
Leather Pouch Case - Brightpoint			\$ 24.99	0.8 \$ 19.99
Belt Clip/Holster		SHN5799	\$ 19.99	0.8 \$ 15.99
Swivel Holster		98281G	\$ 39.99	0.8 \$ 31.99
Car Kits (installation is NOT included)				
Hands Free Car Kit (price includes antenna and mount - to delivered at time of installation)		S6965	\$ 229.99	0.8 \$ 183.99
Headsets				
Headset - Earbud		SYN4937	\$ 24.99	0.8 \$ 19.99
Data				
Configuration Kit			\$ 59.99	0.8 \$ 47.99
Clip-On Accessories				
StarTac Clip on Organizer		MOTO 98173	\$ 249.99	0.8 \$ 199.99

**MSA RFP 9027  
SECTION X  
EXHIBIT X G-2**

CONTRACT RIDER B-2

**VERIZON WIRELESS**

DIGITAL CHOICE 5 STATE CALLING PLANS - Caltrans Districts 2,3,10

**Terms & Conditions :**

1. Requires one-year service commitment. A \$150 early-disconnection fee applies. Other calling plans may also be available. Customers activating service must have a facility located within one of the Verizon Wireless local calling areas in Caltrans Districts 2, 3, and 10 to qualify for Digital Choice plans and to determine your local calling area.
2. Customer will be charged the "Monthly Access Charge" even if fewer minutes are used than included in the selected Plan. Unused minutes will not roll over into the next billing cycle. Airtime minutes incurred while roaming outside the home calling area are not included in the Plan's Anytime Minutes Included and are charged to the Customer at 60¢/min.
3. Get Started. Verizon Wireless will provide a \$10 service credit per billing cycle for new activations beginning with the first full billing cycle following enrollment and continuing for a total of three billing cycles.
4. Features and Benefits may not be available outside Customer's local calling area.
5. Night and Weekend Minutes Included apply to regular airtime charges only and will be provided for up to 12 months. Not available while roaming outside of your local and home calling areas. Standard long distance charges apply for all calls made to or from destinations outside of your local calling area. The Night and Weekend calling period extends from 7p.m. to 7a.m. Monday through Friday and from 7p.m. Friday through 7a.m. Monday. Night and Weekend Minutes that are not utilized during a billing cycle will not roll over into the next cycle.
6. The Mobile-to-Mobile promotion provides a 100% airtime usage discount off normal charges for the Mobile-to-Mobile calls to an eligible Verizon Wireless Customer placing a call to, or receiving a call from, another eligible Verizon Wireless Customer. The Mobile-to-Mobile discount does not apply to voicemail connects, calls made to or received from Prepaid Customers, call forwarding, and calls made or received outside of your local calling area. If a Customer also has Night and Weekend Minutes Included, Mobile-to-Mobile calls made during the Night and Weekend calling period are applied first to the Mobile-to-Mobile Minutes, and thereafter are applied to the Night and Weekend Minutes Included. If a Customer has exceeded their Calling Plan's Anytime Minutes Included, then the Mobile-to-Mobile calls will be applied first to the Night and Weekend Minutes Included, and thereafter are applied to the Mobile-to-Mobile Minutes. Mobile-to-Mobile Minutes not used during a billing cycle will not roll over into the next cycle.
7. Long distance and/or toll charges also apply to calls made from outside your local calling area back to your local calling area.
8. If you answer Call Waiting, you'll be billed for both calls unless the first caller hangs up.
9. Forwarded calls are charged at 15¢/min. Long distance charges may apply.
10. Airtime charges apply for each call included in a conference call.

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**MSA RFP 9027  
SECTION X  
EXHIBIT X G-2**

CONTRACT RIDER B-2

**VERIZON WIRELESS**

DIGITAL CHOICE 5 STATE CALLING PLANS - Caltrans Districts 4, 5, 6,

**Terms & Conditions:**

1. Requires one-year service commitment. A \$150 early-disconnection fee applies. Other calling plans may also be available. Customers activating service must have a facility located within one of the Verizon Wireless local calling areas in Caltrans Districts 4, 5, and 6 to qualify for Digital Choice plans and to determine your local calling area.
2. Customer will be charged the "Monthly Access Charge" even if fewer minutes are used than included in the selected Plan. Unused minutes will not roll over into the next billing cycle. Airtime minutes incurred while roaming outside the home calling area are not included in the Plan's Anytime Minutes Included and are charged to the Customer at 60¢/min.
3. Get Started. Verizon Wireless will provide a \$10 service credit per billing cycle for new activations beginning with the first full billing cycle following enrollment and continuing for a total of three billing cycles.
4. Features and Benefits may not be available outside Customer's local calling area.
5. Night and Weekend Minutes Included apply to regular airtime charges only and will be provided for up to 12 months. Not available while roaming outside of your local and home calling areas. Standard long distance charges apply for all calls made to or from destinations outside of your local calling area. The Night and Weekend calling period extends from 7p.m. to 7a.m. Monday through Friday and from 7p.m. Friday through 7a.m. Monday. Night and Weekend Minutes that are not utilized during a billing cycle will not roll over into the next cycle.
6. The Mobile-to-Mobile promotion applies when making calls to, or receiving calls from, an eligible Verizon Wireless Customer within your local calling area. The Mobile-to-Mobile discount does not apply to voicemail connects, calls made to or received from prepaid Customers, call forwarding, and calls made or received outside of your local calling area. Mobile-to-Mobile Minutes not used during a billing cycle will not roll over into the next cycle.
7. Long distance and/or toll charges also apply to calls made from outside your local calling area back to your local calling area.
8. If you answer Call Waiting, you'll be billed for both calls unless the first caller hangs up.
9. Airtime charges apply for each call included in a conference call.

**MSA RFP 9027  
SECTION X  
EXHIBIT X G-2**

CONTRACT RIDER B-2

**VERIZON WIRELESS**

DIGITAL CHOICE CALLING PLANS 5 STATE CALLING PLANS-Caltrans Districts 7, 8, 9, 11, 12

**Terms & Conditions:**

1. Requires one-year service commitment. Plan benefits will be provided for the duration of the service agreement. A \$150 early-disconnection fee applies. Other calling plans may also be available. Customers activating service must have a facility located within one of the Verizon Wireless local calling areas in Caltrans Districts 7, 8, 9, 11, and 12 to qualify for Digital Choice plans and to determine your local calling area.
2. Customer will be charged the "Monthly Access Charge" even if fewer minutes are used than included in the selected Plan. Unused minutes will not roll over into the next billing cycle. Airtime minutes incurred while roaming outside the home calling area are not included in the Plan's Anytime Minutes Included and are charged to the Customer at 60¢/min.
3. Long distance and/or charges may also apply to calls made from outside your local calling area back to your local calling area.
4. Get Started. Verizon Wireless will provide a \$10 service credit per billing cycle for new activations beginning with the first full billing cycle following enrollment and continuing for a total of three billing cycles on Digital Choice 200 and above.
5. Weekend Minutes and Night and Weekend Minutes Included apply to regular airtime charges only and will be provided for the duration of the service agreement. Not available while roaming outside of your local and home calling areas. Standard long distance charges apply for all calls made to or from destinations outside of your local calling area. The Weekend calling period extends from 12 a.m. Saturday through 12 a.m. Monday, and the Night and Weekend calling period extends from 7p.m. to 7a.m. Monday through Friday and from 7p.m. Friday through 7a.m. Monday. Weekend and Night and Weekend Minutes that are not utilized during a billing cycle will not roll over into the next cycle.
6. The Mobile-to-Mobile promotion provides a 100% airtime usage discount off normal charges for the Mobile-to-Mobile calls to an eligible Verizon Wireless Customer placing a call to, or receiving a call from, another eligible Verizon Wireless Customer. The Mobile-to-Mobile discount does not apply to voicemail connects, calls made to or received from Prepaid Customers, call forwarding, and calls made or received outside of your local calling area. If a Customer also has Weekend or Night and Weekend Minutes Included, Mobile-to-Mobile calls made during the Weekend or Night and Weekend calling period are applied first to the Mobile-to-Mobile Minutes, and thereafter are applied to the Weekend or Night and Weekend Minutes Included. If a Customer has exceeded their Calling Plan's Anytime Minutes Included, then the Mobile-to-Mobile calls will be applied first to the Weekend or Night and Weekend Minutes Included, and thereafter are applied to the Mobile-to-Mobile Minutes. Mobile-to-Mobile Minutes not used during a billing cycle will not roll over into the next cycle.
7. Verizon Wireless will provide up to a maximum of 125 minutes of local Select number calling to one land-line or mobile phone number per billing cycle to all eligible Customers. Eligible Customers are those new or existing Customers on Digital Choice 200-3000 Calling Plans. Customer may change the "selected" phone number once per month only. If Customer has enrolled in the Mobile-to Mobile Calling and in the Select Number Calling Promotion, and has selected a Verizon Wireless mobile number as the "select" number, mobile-to-mobile calls made to that Verizon Wireless mobile number are applied first to the Select Number Calling minutes and thereafter are applied to the mobile-to-mobile minutes. The Select Number Calling



**MSA RFP 9027  
SECTION X  
EXHIBIT X G-2**

CONTRACT RIDER B-2

**VERIZON WIRELESS**

SINGLE RATE CALLING PLANS - Caltrans Districts 2,3,4,5,6,7,8,9,10,11,12

**Terms & Conditions :**

SingleRate available only with digital service and specified CDMA phones. May operate on digital, PCS digital and analog networks. Rates based on use of phone as programmed by Verizon Wireless. SingleRate does not apply to credit card or operator assistance calls, which may be required in certain areas. Digital service and features not available in all areas. Verizon Wireless long-distance required. \$150 early-cancellation fee. Unused airtime minutes are lost. Calls to certain fax/data modems incur charges though it may sound as if the call was unanswered. Airtime is charge on calls to toll-free numbers. Calls to 411 enhanced directory assistance are \$.75 - \$.95 per call plus airtime. Charge may vary outside of Verizon Wireless network. Automatic roaming may not be available in all areas, and rates may vary. Rates may vary for calls placed while roaming. Service limitations apply to Caller ID and Message Waiting Indicator. Airtime charges apply to Voice Mail and other features. Verizon may change your phone software over the air without notice.

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Promotion may not be combined with the 500 Minutes of Weekend Calling, or the 500 Minutes of Night and Weekend Promotions.

8. Features and Benefits may not be available outside Customer's local calling area.

9. Voicemail. Airtime charges apply.

10. If you answer Call Waiting, you'll be billed for both calls unless the first caller hangs up.

11. Forwarded calls are charged at 15¢/min. Long distance charges may apply.

12. Airtime charges apply for each call included in a conference call.